FILEVINE

CASE STUDY - LAFFEY BUCCI D'ANDREA REICH & RYAN

LOIS is a "Game Changer" for Litigation.

How Laffey Bucci D'Andrea Reich & Ryan grow their firm and support their staff with LOIS.

Website:
laffeybucci.com
Practice Area:
A full-service firm, with robust departments of insurance defense, commercial litigation, family law, business law, construction law, and criminal defense.
Location:
Philadelphia, but practice across 20 jurisdictions.

Guy D'Andrea is co-managing partner at Laffey Bucci D'Andrea Reich & Ryan

The Challenge: High Stakes and Paper Stacks

Laffey Bucci D'Andrea Reich & Ryan is a dynamic law firm based in Philadelphia, with a national footprint and a mission rooted in justice. Working across 20 jurisdictions, they tackle some of the most complex and emotionally demanding litigation in the country. The firm specializes in catastrophic construction and premises liability cases as well as crime victim advocacy, where they represent survivors of institutional abuse, neglect, and assault.

Yet, even for a team built on grit and experience, the limitations of paper-based workflows became overwhelming. That changed when Guy D'Andrea, a partner at the firm, led the transition to Filevine.

> *"When I got to the firm, they were still largely paper-based, with some digitization. It was a nightmare. Finding anything was almost an impossibility."*
>
> *– Guy D'Andrea, Co-Managing Partner*

The Solution: "LOIS Is a No-Brainer"

The firm needed a customizable, robust platform — one that wouldn't force them into a rigid mold. Filevine's configurability and legal-first design made it the clear choice.

With Filevine, the firm swiftly transitioned to a fully paperless operation. This alone yielded massive efficiency gains and improved the day-to-day life of every team member.

"It's been amazing what we can do using Filevine — to more effectively, efficiently represent our clients and also make our lives a heck of a lot easier. We're now fully paperless as a firm."

Deposition analysis that would have taken weeks is now ready in **4 hours.**

81% time savings on key tasks.

Demand letters that would have taken weeks are now complete in **2 days.**

The AI Advantage

The firm didn't just stop with digitization. They were early adopters of LOIS — and their foresight paid off.

LOIS now powers a wide range of tasks, saving the firm 81% of the time on some of the most tedious and complex work: medical record reviews, coding, demand letter creation, and deposition analysis. "One of the most mind-numbing things to do is read 5,000 pages of medical records to pull out 3 or 4 codes. Now AI does that."

The impact has been profound. Instead of burnout, the team thrives. Instead of turning away cases, they now embrace more, without sacrificing quality or work-life balance.

"We haven't turned down a case because we are at capacity. And now, instead of working every night until 8pm, I get to go home at 7 or 6:30. That's a huge deal."

Firmwide Impact

Crucially, AI allows the firm to grow without ballooning overhead.

"LOIS gives you flexibility to try to bring in more cases without burning out your staff. Of course, there are overhead expenses, but they pale in comparison with hiring people." - Guy D'Andrea

From paralegals to attorneys, LOIS's capabilities are used at every level. The firm's staff can "chat with the case" to receive instant answers about the case. "I love LOIS because it's beneficial on so many levels, for different tasks, departments, and roles within your workflow."

Finding Focus with Depo CoPilot

D'Andrea calls Filevine's Depo CoPilot his favorite product, allowing him to stay focused on the deponent instead of taking notes. He insists on his team using the tool for almost every deposition.

"If I'm not taking the depositions, I want summaries. Even in a smaller case with 8-10 depositions, that would take days or weeks. Now I can have it by lunchtime."

Depo CoPilot not only supports live deposition strategy, but it enhances oversight, collaboration, and training. "Now we can build out goals and outlines together. I can go over transcripts afterward as a learning mechanism, and it helps us prepare for the next deposition."

Smarter Demand Letters

Demand letters — especially in medically complex cases — used to take weeks. Now, thanks to Filevine, they're drafted in two days or less, drawing from vast data sets like physician testimony, education, and work records.

"We're able to pump out more demand letters, without compromising quality. It's resolving cases faster, helping both the firm and our clients."

Advice to Other Law Firms

For D'Andrea and his team, LOIS isn't just a tool — it's a cornerstone of their growth strategy, culture of excellence, and commitment to justice.

"Do you want to grow as a firm? Then LOIS is a no-brainer. If you're going to get a new case management system, but it's not going to have good AI, why bother? Just go back to binders and folders."

D'Andrea lectures nationwide on legal AI and encourages firms to start now. He emphasizes ethical usage, human oversight, and tailoring AI tools to the needs of each firm's practice areas.

"This is not a 'wait and see' technology. If you're not using AI, you're already behind."

With LOIS, the firm is not just doing more work — they're doing work that is better for their clients, their attorneys, and their bottom line.

FILEVINE

See how Filevine can help your firm grow with a free demonstration. Request a Demo at filevine.com